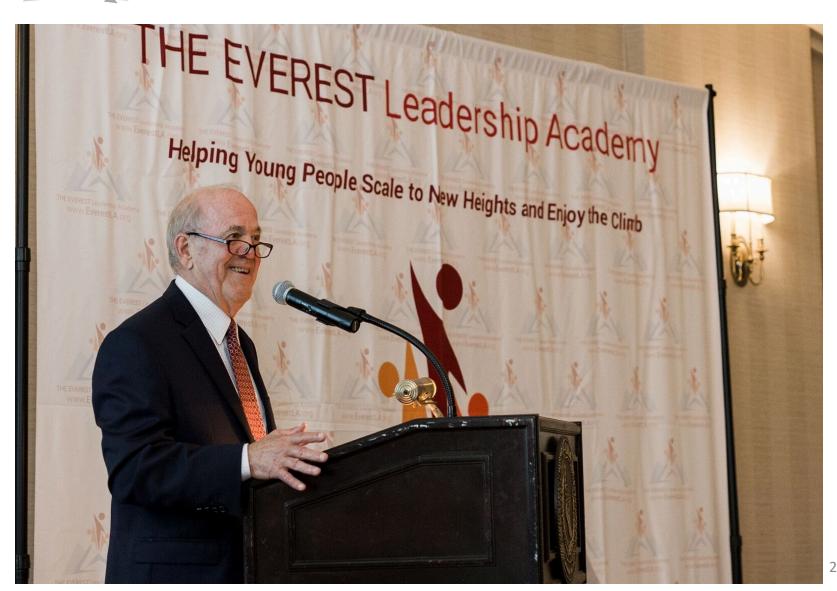


Raymond Sozzi's Bio



THE EVEREST Leadership Academy





Introduction

- First generation American
- Born and raised in the Bronx financially strapped / many fond memories
- Cardinal Hayes High School, BBA Iona College, MBA Pace University
- Starting working at the age of ten:
 - □ Worked at a local gas station pumping gas and fixing flat tires
 - □ Started a mowing, car washing, and auto detailing business
 - ☐ Started a Christmas tree business while going to college
 - ☐ Worked at a U-Haul trailer camp
 - Was a delivery boy in a grocery store
 - Played in a band as a professional drummer



- Worked approximately 30 hours a week while in high school and college
- Paid 100% of my high school and college tuition
- Served in the military
- Had a successful career:
 - Operating and financial executive roles in the early years
 - President and CEO for over 15 years for venture-backed high-tech companies
 - Executive-in-Residence for a Growth Private Equity and Venture
 Capital firm 18 years / mentoring portfolio CEOs
- Founded The Everest Leadership Academy in 2016



Inflections points

- Game changing events:
 - My 6th grade math teacher "you have a gift for math"
 - □ Cardinal Hayes High School strong academics & discipline
 - □ My mentor cousin Raymond during my teenage years
 - Cousin Raymond a first generation American, graduated from Harvard College, Columbia law school, and a Fulbright Scholar in Economics

"Had it not been for these early inflection points, I would probably not have gone onto college and my life's story would have been much different"



Personal Activities

- □ Sailing
- □ Scuba diving
- □ Skiing
- ☐ Flying a Cessna 182 as a private pilot
- □ Racquetball